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Message Text

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63
ACTION EUR-25

INFO OCT-01 ADP-00 CAB-09 CIAE-00 COME-00 DODE-00 EB-11

INR-10 NSAE-00 RSC-01 FAA-00 L-03 RSR-01 /061 W
---------- 028653
R 071826Z AUG 73
FM AMEMBASSY BONN
TO SECSTATE WASHDC 6730
INFO AMEMBASSY LONDON
AMEMBASSY PARIS
USMISSION BERLIN

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E.O. 11652: N/A
TAGS: ETRN, WB, GW
SUBJECT: CIVAIR - PAN AM ENTRY INTO BERLIN IT CHARTER MARKET; REACTION OF MODERN AIR TRANSPORT

REF: (A) BONN 11174, (B) RUECKERT/BEAL TELECON AUG. 6

1. FOLLOWING IS TELEX DATED AUGUST 4, RECEIVED FROM MODERN AIR TRANSPORT OVER THE WEEKEND:
QUOTE ATTN MR. WILLIAMS BEAL/CIVIL AIR ATTACHE
RELATIVE TO OUR CONVERSATION ON 03 AUG 73. IT IS KNOWN THAT PAN AMERICAN IS AGRESSIVELY PUTTING FORTH EFFORTS TO MOVE INTO THE BERLIN CHARTER MARKET ON A LARGE SCALE BASIS. SUCH ACTION COULD RESULT IN DRASTICALLY DIMINISHING THE BUSINESS NOW HELD AND BUILT UP BY MODERN AIR OVER THE PAST FIVE YEARS WHICH HAS ESTABLISHED OUR COMPANY AS THE MAJOR CHARTER OPERATOR OUT OF BERLIN. PLEASE ADVISE IF THE THREE CIVIL ATTACHES IN BONN HAVE GRANTED TO PAN AMERICAN APPROVAL TO MOVE INTO THE BERLIN CHARTER FIELD IN THE MANNER DESCRIBED AND IF SO PLEASE FORWARD TO ME A COPY OF THE TELEX OR LETTER APPROVING SAME.

IN ADDITION IF U.S. STATE DEPARTMENT IN DCA HAS INDICATED
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CONCURRENCE WITH SUCH AN ARRANGEMENT PLEASE FORWARD

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COPY OF SAME. FURTHER IF AN APPROVAL HAS BEEN GRANTED PAN AMERICAN TO COMPETE WITH MODERN AIR WITH CONSISTENT CHARTER FLIGHTS FROM BERLIN TO VACATION TYPE DESTINATIONS SUCH AS PALMA, TENERIFFE, LAS PALMAS, MALAGA, ETC. THEN HEREBY PLEASE ACCEPT THE APPLICATION OF MODERN AIR TO COMPETE WITH PAN AMERICAN ON ALL SCHEDULED ROUTES THEY NOW HOLD OUT OF BERLIN TO SUCH DESTINATIONS AS FRANKFURT, HAMBURG, LONDON, HANNOVER, KOLN, ETC. YOUR IMMEDIATE ATTENTION TO THIS MATTER WILL BE GREATLY APPRECIATED. RESPECTFULLY, JAY MCGLON, SENIOR VICE PRESIDENT AND GENERAL MANAGER EUROPE, MODERN AIR TRANSPORT. UNQUOTE

2. WITH REFERENCE TO THE REQUEST IN PARA 2 OF MAT'S TELEX, EMBASSY IS INFORMING MAT THAT THE DEPARTMENT'S MESSAGE IS A CLASSIFIED STATE DEPARTMENT COMMUNICATION AND WE DO NOT HAVE AUTHORITY TO PROVIDE A COPY. WE WILL EXPLAIN, HOWEVER, THAT IT DOES NOT CONSTITUTE A PERMIT TO PAN AM, AND IS NOT ADDRESSED TO PAN AM, AND WE DO NOT BELIEVE MAT WILL PRESS THE POINT.

3. WITH RESPECT TO THE LETTER OF APPROVAL TO PAN AM REFERRED TO IN PARA 1, THE EMBASSY HAS NOT YET WRITTEN SUCH A LETTER; WE HAVE INFORMED PAN AM BY PHONE ONLY THAT THEIR APPLICATION WAS APPROVED IN PRINCIPLE. EMBASSY CAA HAD, HOWEVER, NOTED IN PASSING THIS INFORMATION TO PAN AM (RUNETTE) THAT THE US HAD AN INTEREST IN SEEING MAT CONTINUE AS A US BERLIN-BASED CARRIER, AND THAT THE EMBASSY ASSUMED PAN AM'S PROPOSED ACTIVITIES WOULD NOT SERIOUSLY AFFECT MAT'S POSITION THERE. WHEN THE LETTER OF PERMIT TO PAN AM IS WRITTEN, HOWEVER, PRESUMABLY IN THE NEXT DAY OR TWO, THE EMBASSY WILL SEND A COPY TO MAT (BERLIN) AS MAT HAS REQUESTED. LETTERS OF PERMIT TO BERLIN FLAG CARRIERS HAVE ALWAYS BEEN HANDLED BY THE ALLIED EMBASSIES HERE AS PUBLIC DOCUMENTS.

4. IN VIEW OF DEPARTMENTS TALKS WITH MAT AND PAN AM (REF B) EMBASSY SEES NO NEED TO COMMENT ON MAT'S TELEX UNTIL FURTHER INSTRUCTIONS RECEIVED.
HILLENBRAND
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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
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Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 07 AUG 1973
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: hilburpw
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1973BONN11300
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: n/a
From: BONN
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1973/newtext/t19730854/aaaabnqo.tel
Line Count: 107
Locator: TEXT ON-LINE
Office: ACTION EUR
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
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Previous Handling Restrictions: n/a
Reference: 73 BONN 11174
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Review Authority: hilburpw
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Review Date: 01 AUG 2001
Review Event:
Review Exemptions: n/a
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